

# Cisco

## Exam Questions 700-760

Cisco Security Architecture for Account Managers



#### NEW QUESTION 1

How can partners leverage Cisco's award-winning resources and support to help customers?

- A. Access support, services, and resources whenever needed.
- B. Be the first to receive new innovations.
- C. Take advantage of incentives programs.
- D. Earn higher margins on each deal sold.

**Answer:** A

#### NEW QUESTION 2

Which two Cisco products remediate network, cloud, and endpoint threats? (Choose two.)

- A. Duo
- B. Identity Services Engine
- C. Stealthwatch
- D. Cisco Security Connector
- E. AMP for Endpoints

**Answer:** CE

#### Explanation:

[https://www.cisco.com/c/en\\_ae/products/security/portfolio.html#~stickynav=2](https://www.cisco.com/c/en_ae/products/security/portfolio.html#~stickynav=2)

#### NEW QUESTION 3

What is the primary customer challenge caused by the wide variety of security solution providers on the market?

- A. Finding a low-cost option
- B. Determining the single best security product
- C. Contacting all providers for information
- D. Finding the right provider to offer the best value

**Answer:** D

#### NEW QUESTION 4

What are two steps organizations must take to secure IoT? (Choose two.)

- A. update equipment
- B. block contractors
- C. remediate malfunctions
- D. prevent blackouts
- E. acquire subscription solutions

**Answer:** AC

#### NEW QUESTION 5

Which statement embodies trust-centric security?

- A. Verify before granting access via MDM software
- B. Prevent attacks via an intelligence-based policy, then detect, investigate, and remediate
- C. Protect users from attacks by enabling strict security policies.
- D. Verify before granting access via identity-based policies for users, devices, app
- E. and locations

**Answer:** D

#### NEW QUESTION 6

What are two ways Cisco addresses customers' growing business needs? (Choose two.)

- A. Multi/hybrid cloud platforms
- B. Highly-scalable DC platforms
- C. Bulletproof NGFW appliances
- D. Consolidated tracking and reporting
- E. Multiple solution deployment choices

**Answer:** BE

#### NEW QUESTION 7

Which three products are used to secure the cloud? (Choose three.)

- A. Umbrella
- B. Tetration
- C. NGFW
- D. ESA

E. Meraki  
F. Cloudlock

**Answer:** BCF

**NEW QUESTION 8**

Which three products are in Cisco's Web & Email Security portfolio? (Choose three.)

A. Meraki  
B. ESA  
C. Investigate  
D. WSA  
E. Umbrella  
F. CES-----

**Answer:** BDF

**NEW QUESTION 9**

Which two attack vectors are protected by Remote Access VPN? (Choose two.)

A. Cloud  
B. Campus & Branch  
C. Voicemail  
D. Mobile  
E. Email

**Answer:** BD

**NEW QUESTION 10**

Which two elements does Tetration provide for security posture and traffic analysis? (Choose two.)

A. Device updates  
B. App process information  
C. App access control  
D. App dependency map  
E. Hardware packages

**Answer:** BD

**NEW QUESTION 10**

Which two security risks are created by legacy approaches to networking? (Choose two.)

A. network downtime  
B. user vulnerability  
C. access points  
D. slow containment  
E. large attack surface

**Answer:** DE

**NEW QUESTION 15**

In which two ways does Cisco address resource constraints for customers? (Choose two.)

A. Extended datacenter support  
B. IoT device hardware upgrades  
C. Environment control via URL filtering and AVC  
D. Enable many features via one appliance  
E. Consolidated training

**Answer:** CD

**NEW QUESTION 17**

Where do you start to achieve true network visibility?

A. Branches  
B. Fabric Level  
C. OT  
D. IT

**Answer:** B

**NEW QUESTION 19**

What are two ways Cisco helps customers navigate compliance issues? (Choose two.)

A. Providing identity verification

- B. Securing email communications
- C. Ensuring all employees have access to all files
- D. Removing reporting requirements
- E. Removing bureaucratic security tags

**Answer:** AB

**NEW QUESTION 23**

What are three main areas of the Cisco Security Portfolio? (Choose three.)

- A. Firewalls
- B. Advanced Threat
- C. Cloud Security
- D. Roaming Security
- E. IoT Security
- F. Voice & Collaboration

**Answer:** BCE

**NEW QUESTION 27**

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