Exam Questions ADM-211

Administration Essentials for Experienced Admin

https://www.2passeasy.com/dumps/ADM-211/

NEW QUESTION 1
CORRECT TEXT - (Topic 1)
List some of the most commonly used API calls.

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Query (Export)
2- Retrieve
3- Create (Insert)
4- Update
5- Upsert
6- Delete
7- Undelete

NEW QUESTION 2
CORRECT TEXT - (Topic 1)
Describe the differences between Visual force and s-controls?

A. Mastered
B. Not Mastered

Answer: A

Explanation:
S-Controls:
1- Written in Ajax and run on the client
2- Hard-coded - can't reuse
3- Logic and presentation mixed
Visual Force:
1- Written in HTML& Apex, run on the server
2- Component model - can reuse code
3- Logic and presentation separated

NEW QUESTION 3
CORRECT TEXT - (Topic 1)
Describe Apex

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Apex is a procedural scripting language executed byfoix-e.com.
2- It uses a Java-like syntax, acts like database stored procedures.
3- It runs natively on sales force servers, more powerful and faster than non-server code.
4- It adds business logic to most system events - button clicks, related record updates, s- control displays, data loads

NEW QUESTION 4
- (Topic 1)
The system administrator profile can be modified to restrict permissions to view and modify data

A. True
B. False

Answer: B

Explanation:

System Administrator is a Standard profile and cannot be modified.

NEW QUESTION 5
- (Topic 1)
_____ is a procedural scripting language that is written in discrete pieces, uses a syntax that looks like Java and acts like database stored procedures, and arc executed entirely on the Force.com platform.

A. S-Controls
B. HTML
C. PHP
D. Ajax
E. Apex

Answer:

E

NEW QUESTION 6
CORRECT TEXT - (Topic 1)
Describe some techniques for motivating users:

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Gel executive sponsorship (including having them use it in meetings)
2- Win over sales personnel
3- Identify power users and evangelists
4- Create motivations everywhere, both inside and outside the system
5- Use both marketing messages and the app itself as drivers

NEW QUESTION 7
CORRECT TEXT - (Topic 1)
List"clicks" and "code" options at the 'Business Logic' level.

A. Mastered
B. Not Mastered

Answer: A

Explanation:
Clicks: Workflow, Validation Rules, Assignment Rules.
Code: S-Controls, Web Controls, Apex. Web Services API

NEW QUESTION 8
- (Topic 1)
Find the correct sequence of definitions:
1- Data migration
2- Data management
3- Data enrichment
4- Data cleansing
5- Data de-duplication
A- Creating format consistency, remove bad data, consolidating sources
B- process of transferring data from one repository to another
C- identifying and merging duplicate records
D- systematic collection, organization, and analysis of data
E- improving existing data by linking additional data sources
A 1B, 2D, 3E, 4A, 5C

A. 1C, 2D, 3E, 4B, 5A
B. 1A, 2D, 3E, 4C, 5B
C. 1B, 2D, 3C, 4A, 5E
D. 1B, 2C, 3D, 4A, 5E

Answer: A

NEW QUESTION 9
CORRECT TEXT - (Topic 1)
Name the objects that support field history tracking:

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Data Entry 'Objects: Accounts, Contacts.Opportunities, Leads, ContractsCases. Solutions, Custom Objects
2- History Objects: Approval History, limited Campaign Member history (Member First associated, Member First Responded)
3- Salcsforcc2Salcsforcc connection history
4- Oppty Stage History for: Stage, Probability, Amount, Close Date, Last Modified By

NEW QUESTION 10
CORRECT TEXT - (Topic 1)
Describe the difference between a lookup and a master-detail relationship?

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Lookup: Creates a relationship that links this object to another object. The relationship field allows users to click on a lookup icon to select a value from a popup list. The other object is the source of the values in the list Master-detail: Creates a special type of parent-child relationship between this object (the child, or "detail") and another object (the parent, or "master").

NEW QUESTION 10
- (Topic 1)
In a global Sales force implementation, all sales teams must use the same sales process.

A. True
B. False

Answer: B

Explanation:
'Sales processes can be created and customized for each different sales team/region, etc.

NEW QUESTION 14
CORRECT TEXT - (Topic 1)
Describe how administrators can examine what configuration changes have been made:

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Through the audit trail (at Setup | Security Controls).
2- It will show the 20 most; recent setup changes, you can download a complete history for the last 180 days
3- There are over three dozen items tracked (see "Monitoring Setup Changes" in help)
4- Alternatively, you might use Dream factory's Snapshot or other Metadata API-based tools.

NEW QUESTION 18
- (Topic 1)
Duplicate records are more commonly found when using a public sharing model?

A. True
B. False

Answer: B

Explanation:

It is more common to have duplicate records using a private sharing model because users can't see records to know if they are already entered and enter them again without knowing they are duplicates.

NEW QUESTION 19
CORRECT TEXT - (Topic 1)
How can you take away a user's ability to run reports while allowing them to view dashboards?

A. Mastered
B. Not Mastered

Answer: A

Explanation:
Remove the "Run Reports" and "Create and Customize Reports" profile permissions. This will still allow the user to view dashboards.

NEW QUESTION 20
- (Topic 1)
You can log a case with Sales force to see if an employee exported data within a particular time frame.

A. True
B. False

Answer: A

Explanation:

This is called forensic investigation and can be requested via a case.

NEW QUESTION 25
CORRECT TEXT - (Topic 1)
Describe data "scrubbing":

A. Mastered
B. Not Mastered

Answer: A

Explanation:
Scrubbing is a processed used to help identify dirty data. Explanation/Reference:
The process removes formatting (like in a phone number) to line up data to check for duplicates or bad data.

NEW QUESTION 28
- (Topic 1)
The Schema Extract tool is supported by Sales force.

A. True
B. False

Answer: B

Explanation:

The Schema extract tool is not supported by Sales force

NEW QUESTION 30
- (Topic 1)
Steps can be added to an active approval process.

A. True
B. False

Answer: B

Explanation:

Steps cannot be added after the process has been activated.

NEW QUESTION 32
CORRECT TEXT - (Topic 1)
Describe the best way to manage Lockout Periods for maintenance?

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Create a profile that restricts the login hours for all users out during the maintenance session.
2- Then use Data Loader to switch everyone back when done.

NEW QUESTION 34
- (Topic 1)
Referring to other formulas may reduce the 1300 character limit, but it is possible to continue chaining multiple formula fields together indefinitely.

A. True
B. False

Answer: B

Explanation:

This is not possible because the character limit still applies.
1300- Maximum characters s displayed after calculation 3900- Maximum characters allowed in the formula

NEW QUESTION 35
- (Topic 1)
Sales force can be used as a release and change management tool.

A. True
B. False

Answer: A

NEW QUESTION 37
CORRECT TEXT - (Topic 1)
List some ways that admins can increase user adoption:

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Measure user adoption (including dashboards)
2- Motivate users by showing them the value
3- Use Sales force during meetings
4- Use Sales force as a Sales Portal
5- Train the end users

NEW QUESTION 38
CORRECT TEXT - (Topic 1)
Describe the properties and considerations for Master Detail Relationship records/fields.

A. Mastered
B. Not Mastered

Answer: A

Explanation:
The relationship field is required on all detail records.
Once the value of the relationship field has been saved, it cannot be changed.
The ownership and sharing of a detail record are determined by the master record. When a user deletes the master record, all detail records are deleted.
You can create rollup summary fields on the master record to summarize the detail records.

NEW QUESTION 39
- (Topic 1)
Ideas can be used in the self service portal.

A. True
B. False

Answer: B

Explanation:

Only customer and partner portals can use ideas.

NEW QUESTION 43
- (Topic 1)
Choose the correct Answer
S-Controls are the (code that can execute) for various (objects that fire events)in the system, such as standard or custom buttons, custom links, inline s- controls, and web tabs.

A. Hooks, Targets
B. Targets, Hooks
C. HTML, Snippets
D. Snippets, HTML

Answer: B

NEW QUESTION 46
CORRECT TEXT - (Topic 1)
List 6 pieces of functionality that Sales force recommends deploying when implementing localization.

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Advanced Currency Management
2- Regional Price Books
3- Delegated Administration
4- Custom Profiles
5- Translation Workbench
6- Regional Home Page Layouts

NEW QUESTION 51
- (Topic 1)
____ allow developers to completely replace the standard page layouts within the Sales force UI with completely custom pages.

A. HTML
B. Apex
C. S-Controls
D. Visual force Pages

Answer: D

Explanation:

Visual force pages can incorporate Apex for advanced business logic functionality.

NEW QUESTION 56
CORRECT TEXT - (Topic 1)
Describe what Delegated Administrators CAN do:

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Create and edit users
2- Reset passwords
3- Create default sales teams
4- Create personal groups for users
5- Assign users to profiles
6- Login as a user who has granted login access

NEW QUESTION 57
CORRECT TEXT - (Topic 1)
How do the Excel connector and SFDC reports differ in their support for filter criteria?

A. Mastered
B. Not Mastered

Answer: A

Explanation:
Excel Connector: Query is one object per query, using the API. Reports: offer multiple objects, and/or criteria

NEW QUESTION 61
CORRECT TEXT - (Topic 1)
Describe how can you use Excel Connector in conjunction with custom reports to get the data you want?

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Run the report from Excel using Connect for Office, then
2- Use the Excel Connector to manipulate and update data

NEW QUESTION 64
- (Topic 1)
All editions of sales force can use the data loader

A. True
B. False

Answer: B

Explanation:

Only UE, EE and DE Orgs can use the data loader

NEW QUESTION 69
CORRECT TEXT - (Topic 1)
List the "clicks" and "code" options at the 'User Interface 'level.

A. Mastered
B. Not Mastered

Answer: A

Explanation:
Clicks: Apps, Tabs, Page Layouts, Record Types. Code: S-Controls, Web Controls, Visual force

NEW QUESTION 71
CORRECT TEXT - (Topic 2)
What are2 the ways that Visual pages can be incorporated into the rest of your user interface?

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Tabs2. Embedded into page layouts

NEW QUESTION 74
- (Topic 2)
What type of report drives the User Login dashboard component?

A. Chatter adoption
B. User profile report
C. Admin Login report
D. This component does not exist for security purposes

Answer: C

NEW QUESTION 78
- (Topic 2)
What arc the two questions that you should ask yourself when trying to decide how to set Organization Wide Default permissionsfor an object?
Select all that apply:

A. Who is the most restricted user?
B. Are there objects that should not he viewed/edited by a user?
C. How often will users change roles?
D. Who is the least restricted user?

Answer: AB

NEW QUESTION 82
CORRECT TEXT - (Topic 2)
What sales force labs dashboards are available for free on App Exchange?

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Leads and Opportunity Dashboards
2- Sales Activity Dashboards
3- PRM Channel Sales
4- Services and Support
5- Marketing Target Dashboards
6- Marketing Metrics Dashboards
7- Sales KPI Dashboards

NEW QUESTION 87
CORRECT TEXT - (Topic 2)
What are 3 scenarios when might it be better to use packaging and the App Exchange for testing and deployment?

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Moving from org to org: If a developer has created an entire app and needs to move it into a testing or prod environment.
2- Unmanaged Package changes: If a developer has installed an application from the App Exchange and made modifications.
3- Ad-hoe use: If an administrator or a developer needs to share an application in a more casual setting.

NEW QUESTION 91
- (Topic 2)
What do {!expressions}refer to when used in Visual force components?

A. Roll-Up summaries
B. Factorial Equations
C. Apex Classes
D. Fields

Answer: D

NEW QUESTION 94
- (Topic 2)
What are the three types of S-Controls?

A. HTML, Component, Controller

B. A J AX, Component, Controller
C. HTML, Snippet, URL
D. AJAX, Snippet, URL

Answer: C

NEW QUESTION 97
- (Topic 2)
What objects will auto-complete? Select all that apply:

A. Account
B. Contact
C. User
D. Custom object look ups

Answer: ABCD

NEW QUESTION 99
CORRECT TEXT - (Topic 2)
What are 4 common Challenges to going global?

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Intl BU's & IT operating autonomously
2- Mix of English & native language
3- Immature sales processes
4- No Common platform

NEW QUESTION 101
- (Topic 2)
What are some metadata attributes that are provided by the Force.com Explorer regarding fields?
Whether a field is Select all that apply:

A. Creatable
B. Updatable
C. Nullable
D. Readable
E. Delete-able

Answer: ABC

NEW QUESTION 106
- (Topic 2)
What is the major difference between Apex and other programming languages? Select all that apply:

A. It is the oldest Programming language
B. It runs in the client's web browser
C. It runs natively on SI'DC Servers
D. It is much faster than other languages

Answer: CD

NEW QUESTION 109
CORRECT TEXT - (Topic 2)
What are 4 tools available to increase Administrator productivity?

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Schema Extract Tool
2- Explorer
3- Data Loader
4- Force.com Eclipse IDE

NEW QUESTION 111
- (Topic 2)
Which App Exchange partners allows you to easily web-enable any object without needing to use the API to develop custom web integrations?
Select all that apply:

A. Model Metrics wcb2anything
B. Veer West form Assembly
C. Click tools
D. Vertical Response

Answer: ABC

NEW QUESTION 112
- (Topic 2)
When does knowledge of Apex code become necessary to create a Visual Force page?

A. When creating custom page layouts
B. When creating a master roll-up summary
C. When a custom controller is required
D. It is always necessary to use Apex code with VF

Answer: C

NEW QUESTION 115
- (Topic 2)
What are the types of items measured by the Sales force Labs Adoption Dashboards? Select all that apply:

A. User logins
B. Closed won opportunities
C. Call activity
D. Data quality

Answer: ACD

NEW QUESTION 120
- (Topic 2)
What happens to the record you specify as the loser during a merge?

A. The record will go to the recycle him for 30 days.
B. The record will be immediately deleted
C. The record will be stored in a hidden object called "merge data"
D. The record will be stored on the winning record so you can see the audit history

Answer: A

NEW QUESTION 125
- (Topic 2)
Which cannot be customized in Ideas?

A. Search layouts
B. Half Life
C. Page layout
D. Communities

Answer: C

NEW QUESTION 127
- (Topic 2)
You should rename records before merging.

A. True
B. False

Answer: A

Explanation:

It is helpful to rename because you can easily identify the winning record

NEW QUESTION 132
- (Topic 2)
What arc the ways you can solve a time-based email alert? Select all that apply:

A. Task
B. Workflow
C. Escalation
D. Trigger

Answer: AC

NEW QUESTION 137
CORRECT TEXT - (Topic 2)
What services arc included in DaaS?

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- Force com metadata API
2- Force com IDE
3- Force com Sandbox
4- Force com code share

NEW QUESTION 142
- (Topic 2)
Which of the following will make it easier for users to reach merge tools?

A. Build a custom bottom/link to the merge wizard
B. Merge using the KxcelConnector
C. Be granted delete rights to merge leads
D. All of the above

Answer: D

NEW QUESTION 145
CORRECT TEXT - (Topic 2)
What are some of the training options available to Sales force Administrators/ implementors?

A. Standard web training
B. Custom training
C. Education Services
D. Certification

Answer: A

NEW QUESTION 149
- (Topic 2)
What are the ways you can get a record's unique Sales force ID? Select all that apply:

A. URL
B. Report
C. API

Answer: ABC

NEW QUESTION 152
CORRECT TEXT - (Topic 2)
What may be the impact of selecting the "next value" in the pick list during a work flow field update?

A. Mastered
B. Not Mastered

Answer: A

Explanation:
If you sort rallies alphabetically, the values above or below may be different for users in other languages and cause a different, undesirable result.

NEW QUESTION 154
- (Topic 2)
When should Apex not be used? Select all that apply:

A. When adding visual elements to the UI
B. When adding business logic that only applies when accessing data through the UI
C. When you want to process multiple records at the same time
D. When you add functionality lo an S-Control or composite app to process one record at a time.
E. If you want to integrate with a third party system that does not support web services.

Answer: ABDE

NEW QUESTION 158
- (Topic 2)
What is the one-stop-shop for information about a new release?

A. Gartner News Source

B. Forbes Innovation Magazine
C. Salesforce.com community
D. Partner Portal

Answer: C

NEW QUESTION 161
- (Topic 2)
Which of the following is not a characteristic of web applications or web controls?

A. Runs on a customer-hosted web server
B. Runs on SFDC web server
C. Has a custom VI (gcncrallyASP.NET or JSP),
D. Uses the Forcc.com API to read or modify SFDC data,
E. Are generally used for highly customized UI or business logic functionality that cannot be accommodated bys-controls.

Answer: B

NEW QUESTION 166
- (Topic 2)
When would you use a web application or web control?

A. When you have a visual force page
B. When you have a master detail roll-up summary field
C. When you are integrating with an external system
D. When you have highly customized UI or business logic functionality that cannot be accommodated by s-controls.

Answer: D

NEW QUESTION 169
- (Topic 2)
What is the maximum number of objects that can be associated in a custom report type?

A. 1
B. 2
C. 3
D. 4
E. You can't create custom report types for multiple objects

Answer: D

Explanation:

You can add up to four objects to a custom report type.
However, some of the object combinations you choose may not be able to reach that limit.

NEW QUESTION 170
- (Topic 2)
What are the two primary components of the Visual force framework? Select all that apply:

A. Components
B. S-Controls
C. Apex Pages
D. Controllers
E. Static Resources

Answer: AD

NEW QUESTION 171
- (Topic 3)
The Force.com Web Service API can help an administrator manage data in a Sales force org by....
Choose 3 Answers

A. allowing the administrator to mass delete more than 250 records at a time
B. allowing an administrator to perform mass updates to records to clean up duplicate data
C. giving the administrator a way to perform incremental backups of the data with the APIs data replication method
D. allows an administrator to mark certain records stored in Sales force

Answer: ABC

NEW QUESTION 176
CORRECT TEXT - (Topic 3)
Why are 2 important reasons for admins to check the size of a data set on a mobile configuration before activating it.

A. Mastered
B. Not Mastered

Answer: A

Explanation:
1- To make sure that performance on the mobile device won't be severely impacted
2- To ensure the data will not be over the max limit set by administrator

NEW QUESTION 180
- (Topic 3)
Which component is part of the Force.com platform?
Choose 3 answers.

A. Force.com IDE
B. Sandbox
C. Metadata API
D. Workflow process

Answer: ABC

NEW QUESTION 185
- (Topic 3)
Where within the user interface is the force.com IDE available for download?

A. Setup > Develop > Components
B. Setup > Develop >Tools
C. Setup > Create > Packages
D. Setup > Create > Apps

Answer: B

NEW QUESTION 188
- (Topic 3)
What are some drawbacks to S-Controls?
Choose 3 answers.

A. Creating new ones is no longer supported by SFDC
B. S-Controls are server side code and much faster than APEX code.
C. Not always cross-browser compatible
D. S-Controls can slow down the UI (User Interface)

Answer: ACD

NEW QUESTION 193
- (Topic 3)
What is Data Migration?

A. Transferring data from one organization to another
B. Transferring data from your company's website to your Sales force instance
C. Transferring data from your Sales force instance to your company's website.

Answer: A

NEW QUESTION 196
- (Topic 3)
Which statement is FALSE regarding Visual force?

A. It allows developers to replace the standard page layouts within the Sales force use r interface with completely customer pages.
B. It uses Apex for advanced business logic.
C. It is available to users of all editions.
D. It is available to users of Enterpris
E. Unlimited, and Developer Edition s Only.

Answer: D

NEW QUESTION 197
- (Topic 3)
Which would you not find under Setup/ Develop?

A. Apps
B. Apex Classes
C. API
D. S-Controls

Answer: A

NEW QUESTION 202

- (Topic 3)
Can Ideas be used in the Self-Service Portal?

A. Yes - They can also be used in Customer and Partner Portals
B. No - They can only be used in Customer and Partner Portals
C. No - Ideas cannot be used in any portals
D. Yes - Only if the portal has a custom manager custom profile associated to them.

Answer: B

NEW QUESTION 207
- (Topic 3)
Is it possible to modify apps downloaded from the App Exchange?

A. Ye
B. only if they are a managed package.
C. Ye
D. only if they are not a managed package.
E. No

Answer: B

NEW QUESTION 212
- (Topic 3)
What are the two major pieces to S-Controls?

A. Hooks and Controllers
B. Controllers and Protectors
C. HTML & Java Script
D. Visual Presentation & Functional/code

Answer: C

NEW QUESTION 216
- (Topic 3)
Universal Containers wants all of its sales representatives to use a standard format in Microsoft Word for communicating price quote information to its customers.

A. Create and upload a sample quote document to the Documents tab; point sales representatives to this document
B. Create and upload an email template to Sales force; train sales representatives how to leverage it via Connect for Outlook.
C. Create and upload a mail merge template to Sales force; training sales representatives how to leverage it via connect for outlook

Answer: C

NEW QUESTION 219
- (Topic 3)
Which is NOT an option for customizing Sales force Community?

A. Half-Life
B. Categories
C. Customized page layouts
D. Customized s earch layouts.

Answer: C

NEW QUESTION 222
- (Topic 3)
What Objects can the Mass Delete Tool be used with? Choose 3 answers.

A. Accounts
B. Solutions
C. Leads
D. Custom Objects

Answer: ABC

NEW QUESTION 223
- (Topic 3)
When using Sales force Territory Management, Accounts and Users can be in multiple territories, but an Opportunity can only be associated with a single territory. How is an Opportunity assigned to a territory?

A. To the territory of the user who is a forecast user
B. To the account's original territory upon initialization
C. To the territory of t he user that owns the related account
D. By the intersection of the user's territory and the account territory

Answer: D

NEW QUESTION 225
- (Topic 4)
Which statement is TRUE for a master-detail relationship? Select all that apply.

A. Record access of detail records are controlled by the master record.
B. A master record and a related detail record can have different owners.
C. Deleting a master record, also deletes the detail record.
D. A detail record can be shed using sharing rules

Answer: AC

NEW QUESTION 229
- (Topic 4)
What is used to manage Content? Choose 2

A. Libraries
B. Directories
C. Folders
D. Links

Answer: AD

NEW QUESTION 233
- (Topic 4)
What happens when an administrator create a custom tab for a custom object?
{Select all that apply)

A. The custom object has a home page.
B. Users can search for records of the customer object.
C. New records of the custom object can only be accessed from the related list on the parent record.
D. A custom app containing the custom tab is automatically created.
E. New records of the custom object can be created from the sidebar.

Answer: ABE

NEW QUESTION 236
- (Topic 4)
On Sales force console if a user want to see more fields in Parent object mini layout while
viewing Child Detail Page.

A. Change Mini Page Layout
B. Change Page Layout
C. Change Console Layout
D. Change Mini Console layout

Answer: A

NEW QUESTION 237
- (Topic 4)
What type of information can be recorded in a debug log? (Select a II that apply)

A. Workflow
B. Data Storage
C. Validation
D. Database
E. License

Answer: ACD

NEW QUESTION 241
- (Topic 4)
Universal container wants to implement a system. There are specific unique values that needs to be related to objects. What is best way to implement it?

A. Create a custom object and create lookup from other object to it .
B. Create multiple unique pick list values.

Answer: A

NEW QUESTION 246
- (Topic 4)
Assuming that the training sandbox will contain approximately 50M B of production data and be refreshed after every training session, which type of sandbox can be used to train users on new functionality that has recently been deployed to production.

A. Full Sandbox
B. Configuration-only
C. Developer Sandbox

Answer: B

NEW QUESTION 250
- (Topic 4)
Where you can see the SFDC release information? Choose 3

A. App Exchange
B. Idea Exchange
C. Success
D. Salesforce.com

Answer: BCD

NEW QUESTION 252
- (Topic 4)
What is true about cross object formula fields? (Select 2)

A. Fields on Parent can be referred
B. Fields on Grand Parent can be referred
C. Fields on Parent can be referred only using lookup
D. Fields on Grand Parent can only be referred using Master Details

Answer: AB

NEW QUESTION 257
- (Topic 4)
Which are not a capability of a delegated administrator?

A. Create/ edit users and reset passwords
B. Create custom fields
C. Create default sales teams
D. Create personal groups for users
E. Create Custom Objects
F. Assign users to specified profiles
G. Login as a use r who has granted login access

Answer: B

NEW QUESTION 262
- (Topic 4)
How many characters a formula field can support (including spaces, return characters, and comments)?

A. 200
B. 300
C. 1900
D. 3900

Answer: D

NEW QUESTION 264
- (Topic 4)
Who can publish the article on Knowledge?

A. User with "Manage Article" and CRUD on Article Type
B. User with Archive Articles in public Group

Answer: A

NEW QUESTION 267
- (Topic 4)
What is the fastest way to communicate new release information to your end users?

A. Feature detail pages
B. Detailed release notes
C. Admin preview document
D. Discover button in application

Answer: B

NEW QUESTION 269
- (Topic 4)
What are some ways to back up your data? Choose 3 answers.

A. Data Loader (Export feature)
B. Full data export or weekly data export

C. Store your data locally
D. Run Reports

Answer: ABD

NEW QUESTION 270
- (Topic 4)
Custom Button can be used on

A. Detail Page layou
B. Search Layout .List views
C. Detail Page Layout
D. Search Layout
E. List Views

Answer: A

NEW QUESTION 273
- (Topic 4)
What privileges can be given to delegated administrator? (Select all the apply)

A. Modify the role hierarchy.
B. Create and edit users.
C. Assign users to specified profiles.
D. Modify profile permissions.
E. Manage custom objects.

Answer: BCE

NEW QUESTION 277
- (Topic 4)
Tom's account page layout makes the Rating field required, but his field-level security
settings make the field read-only. Will Tom be able to edit the Rating field?

A. Yes
B. No

Answer: B

NEW QUESTION 282
- (Topic 4)
What are the two questions that you should ask yourself when trying to decide how to set Organization Wide Default permissions for an object?
Select all that apply:

A. Who is the most restricted user?
B. How often will users change roles?
C. Who is the least restricted user?
D. Are there objects that should not be viewed/edited by a user?
E. All of the Above R None of the Above

Answer: D

NEW QUESTION 286
- (Topic 4)
When configuring Customizable Forecasting, you can set which of t he following Fore cast Dates for determining which opportunities con tribute to the forecast?

A. Opportunity Close Date Only
B. Product D ate Only
C. Schedule Date Only
D. Commit Date
E. Opportunity Close Date, Product Date, Schedule Date

Answer: E

NEW QUESTION 291
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