

Industries-CPQ-Developer Dumps

Salesforce Certified Industries CPQ Developer (SU21)

<https://www.certleader.com/Industries-CPQ-Developer-dumps.html>



NEW QUESTION 1

How many times must you initialize the cache when working with cacheable APIs?

- A. Every time you modify your sales catalog
- B. Every time you modify a price list entry
- C. The first time after you regenerate the cache.
- D. The first time you begin using the cacheable APIs.

Answer: D

NEW QUESTION 2

Rules help keep you from submitting an inaccurate order.

- A. True
- B. False

Answer: A

NEW QUESTION 3

To create a time policy, you must:

- A. Create a pricing variable first
- B. Assign it to the price list
- C. Create it using the Product Console
- D. Create a time plan first

Answer: C

NEW QUESTION 4

How can you create a quote from an existing asset?

- A. Using the Change to Quote action button
- B. From the Quotes tab
- C. From the Opportunities tab
- D. From the Orders tab

Answer: A

NEW QUESTION 5

What can a developer use to make sure a subscription ends at the end of the subscription plan?

- A. An Effective From date
- B. A time policy
- C. A time plan
- D. An Effective Until date

Answer: D

NEW QUESTION 6

The "Take Me There" icon in Vlocity Cart does what?

Note: This question displayed answer options in random order when taking this Test.

- A. Returns the user to the Order Detail page to correct configuration errors
- B. Navigates the user to the Line Item details Modal and highlights lines that require configuration
- C. Takes the user to the Product Catalog
- D. Opens the Price List associated with the cart line items

Answer: B

NEW QUESTION 7

How are promotions applied to an order in Vlocity Cart?

- A. By clicking on Add to Cart for a promotion in the promotions list
- B. Automatically using context rules
- C. By running the Promotion Hierarchy Batch job
- D. By clicking the Take me there configuration icon

Answer: A

NEW QUESTION 8

In Vlocity Context Rules, only one rule set can apply to a promotion.

- A. True

B. False

Answer: B

NEW QUESTION 9

In Vlocity EPC, what must you set to allow a user to modify an attribute in Vlocity Cart's configuration window?

- A. Active flag
- B. Run-time Configuration flag
- C. Filterable flag
- D. Not Hidden flag

Answer: B

NEW QUESTION 10

You want to price the newest smartphone for B2B customers at \$999, but \$900 for B2C customers. What is the best way to do it?

- A. Assign the product to a pricebook and create two pricebook entries
- B. Create product bundles and create a pricing Override
- C. Create two versions of the smartphone product and create different pricing for each
- D. Use two different price lists

Answer: D

NEW QUESTION 10

An Advanced Rule can have how many filters?

Note: This question displayed answer options in random order when taking this Test.

- A. 1
- B. 1 or more
- C. 0, 1 or more
- D. 0-3

Answer: C

NEW QUESTION 14

Felix is a Vlocity CPQ administrator, and he needs to help launch their Smart Widget product. They are doing a soft launch only for opportunities for existing B2B customers. What context scope should Felix use for the context mapping that he will create?

Note: This question displayed answer options in random order when taking this Test.

- A. Opportunity.Account
- B. Opportunity
- C. Order.Account
- D. Account

Answer: A

NEW QUESTION 19

In Vlocity Context Rules, a rule set must contain more than one rule.

- A. True
- B. False

Answer: B

NEW QUESTION 23

A company has two telesales teams: one that does business in Russian and another that does business in English. The developer decides to enable the multi-language feature in the shared catalog. However, during testing, Russian translations do not display in the Cart.

Which three things should the developer verify? Choose 3 answers

- A. User's Locale is set to Russian.
- B. Russian translations for the products exist in the StringTranslation object.
- C. The Russian Locale is activated in the Vlocity Locale Code picklist.
- D. Russian translations for the products exist in the Translation Workbench.
- E. User's Language is set to Russian.

Answer: ABC

NEW QUESTION 26

Which Integration Procedure is responsible for creating accounts?

- A. updateAddressVIP
- B. FetchAccountDetails
- C. saveCartVIP
- D. SubmitOrderVIP

Answer: B

NEW QUESTION 29

Product images can either be URLs to online images or files that are uploaded to Documents.

- A. True
- B. False

Answer: B

NEW QUESTION 31

What are the purposes of the CPQPartition platform cache? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. To store a streamlined version of the product hierarchy
- B. To store a consolidated product attribute list, ensuring good performance during product configuration
- C. To store data for CPQ context rules, increasing the speed of read/write operations
- D. Cache local data for browser use

Answer: AC

NEW QUESTION 32

Which of the following is NOT created using the createCart method

- A. Order
- B. Quote
- C. Contact
- D. Opportunity

Answer: C

NEW QUESTION 36

A developer is creating a website for a communications company. As part of the site experience, the developer needs to retrieve products and display them to anonymous users for selection.

- A. Digital Commerce API - Get Offers By Catalog (getOffersByCatalogCode)
- B. Cart-Based API - Get Cart Items (getCartItems)
- C. Digital Commerce API - Get Offer Details (getOfferDetails)
- D. Cart-Based API - Get List of Products API (getCartProducts)

Answer: C

NEW QUESTION 41

To change the time plan or time policy of a child product in a promotion, you change it in: Note: This question displayed answer options in random order when taking this Test.

- A. The rule associated with the promotion
- B. The charge adjustment or override
- C. The price list
- D. The pricing element

Answer: B

NEW QUESTION 44

For product relationships, select a product in the Related Product field to modify attributes based on non-product-related factors.

- A. True
- B. False

Answer: B

NEW QUESTION 48

Which of these can you use to indicate a child product of a promotion is decreased by \$5.00? Note: This question displayed answer options in random order when taking this Test.

- A. Price list adjustment
- B. Adjustment
- C. Redeemable code
- D. Product code
- E. Override

Answer: B

NEW QUESTION 52

To list the products retrieved for display in Guided Selling, you use a:

Note: This question displayed answer options in random order when taking this Test.

- A. Done action element
- B. Selectable items element
- C. Step element
- D. Remote action element

Answer: B

NEW QUESTION 57

Custom PDF Quotes can be generated using:

Note: This question displayed answer options in random order when taking this Test.

- A. Integration with Microsoft Word
- B. Copy and pasting screen text
- C. Custom integration for each customer deployment
- D. Vlocity Document Templates

Answer: D

NEW QUESTION 60

In Vlocity Cart, what does the Submit Order button do?

Note: This question displayed answer options in random order when taking this Test.

- A. Invokes the CPQ API to create assets, sets the order status to Activated, and navigate the user to the account
- B. invokes an OmniScript which calls the CPQ API to create assets, set the order status to Activated, and navigate the user to the account
- C. Invokes a Flow to create assets, set the order status to Activated, and navigate the user to the account
- D. Invokes an OmniScript to complete the order process and collect billing information

Answer: B

NEW QUESTION 61

If a product varies in price depending on how it is configured, how can a developer inform the user that the pricing will vary?

- A. Adjust the price of the parent product
- B. Make all child products optional
- C. Add a description to the price list entry
- D. Change the display text of the price list entry

Answer: D

NEW QUESTION 66

Industries CPQ and Industries OM support canceling the entire order, or part of an order.

- A. True
- B. False

Answer: A

NEW QUESTION 68

A price list: (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A. Is always associated with a price book.
- B. Is used to create pricing variables.
- C. Contains price list entries.
- D. Can be a parent price list or child price list.
- E. Is the same as a price book.

Answer: ACD

NEW QUESTION 69

To ensure a subscription ends at end of the subscription plan, you use:

Note: This question displayed answer options in random order when taking this Test,

- A. A time plan
- B. An Effective Until date
- C. a time policy
- D. An EffectiveFrom date

Answer: C

NEW QUESTION 72

Before you build a promotion, which of these questions should you answer? (Choose TWO) Note: This question displayed answer options in random order when

taking this Test.

- A. How long is the subscription commitment for the promotion?
- B. When does the subscription start and end?
- C. What billing system is used for each product?
- D. Which products have no base price?

Answer: AB

NEW QUESTION 73

How is a context keyed by Digital Commerce APIs?

- A. To price products using attribute-based pricing
- B. To submit an order for processing
- C. To describe the customer in rules processing
- D. To unlock web pages in anonymous sessions

Answer: B

NEW QUESTION 78

What can you use to build a promotion? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A. An individual product
- B. A bundle of products
- C. A bundle within a bundle
- D. An order
- E. An asset

Answer: ABC

NEW QUESTION 82

What tasks must be done when moving product catalog data containing product attributes between orgs or spinning a sandbox? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. Regenerate the attribute record ids stored in the JSONAttribute field
- B. Refresh Pricebook, which runs the ProductAttributeBatchProcessor job
- C. Run the Product Hierarchy Maintenance batch job
- D. Use Data Loader to load attribute record ids

Answer: A

NEW QUESTION 84

If you add multiple child rules to a rule set, the expression mode for the rule set determines how those rules are applied.

- A. True
- B. False

Answer: A

NEW QUESTION 86

Which types of rules can you write using context rules? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. Penalty
- B. Qualification
- C. Compatibility
- D. Configuration

Answer: AB

NEW QUESTION 91

When would you use a percentage to discount the price of a product in a promotion instead of changing the price with an override?

Note: This question displayed answer options in random order when taking this Test.

- A. When the product can be returned
- B. When the charge recurs monthly
- C. When the charge is only for one time
- D. When the cost of the product for the company may increase

Answer: D

NEW QUESTION 95

A product manager wants to create a product bundle that can only be ordered between January 5th and January 31st.

How should the developer configure the product bundle to meet this requirement?

- A. Set the Fulfillment Start Date to January 4, Selling Start Date to January 5, and the End at life Date February 1
- B. Set the Fulfillment Start Date to January 5 and the End of Life Date to January 31
- C. Set the Selling StartDate to January 5 and the Selling End Date to January 31
- D. Enable the Active property on January 5 and disable the Active property on January 31

Answer: C

NEW QUESTION 97

What type of parameter is being used in this example API call: `vlocity_cmt/v3/catalogs/Phonesyoffers?context=fStatus:"Active"J`

- A. No parameters are used
- B. Specifying a context
- C. Specifying page size
- D. Specifying a particular logged-in user

Answer: B

NEW QUESTION 98

Felix is a Vlocity CPQ administrator, and he needs to create a new context rule for a B2B product that enjoys the full sales cycle of opportunity, quote to order and then to asset. What context scope should he use when he creates his context mapping?

Note: This question displayed answer options in random order when taking this Test.

- A. Any
- B. Order, Quote, Opportunity and Asset
- C. Order and Quote
- D. Opportunity

Answer: A

NEW QUESTION 101

When dealing a custom pricing plan step for attribute-based pricing in the Default Pricingplan, where should the step be placed in the sequence?

- A. After the step Apply Parent Variables
- B. Before the step Initialize Pricing Context
- C. Between the step Initialize Pricing Variables and the step Apply Offer Adjustments
- D. Between the stepInitialize Pricing Context and the step Load Price list Entries

Answer: B

NEW QUESTION 106

Vlocity Picklists can be assigned to attributes at which of the followinglevels?

Note: This question displayed answer options in random order when taking this Test.

- A. Attributes and Object Types
- B. Attributes and Products
- C. Attributes, Attribute Categories and Products
- D. Attributes, Object Types, and Products

Answer: B

NEW QUESTION 111

Which at the following use cases should be solved using Discounts functionality?

- A. Qualify customers for discounts using a discount code
- B. Automatically apply negotiated discounts to customers with existing contracts
- C. Discount the price as the quantity of product ordered passes certain thresholds
- D. Evaluateif a customer is eligiblefor a limited time price reduction

Answer: B

NEW QUESTION 112

What is Vlocity Guided Selling used for? (Choose FOUR)

Note: This question displayed answer options in random order when taking this Test. For customers and partners who can self-order

- A. To reduce average call handling time and agent training
- B. To provide a better customer experience
- C. To replace the regular Vlocity Cart for order capture
- D. To use functions not foundwith the Vlocity Cart for order capture
- E. To train agents in selling processes before they use the regular Vlocity Cart
- F. To include helpful instructions for agents

Answer: ABCF

NEW QUESTION 113

What could be wrong if a promotion does not appear THREE) in the Promotions list of the cart? (Choose Note: This question displayed answer options in random

order when taking this Test.

- A. The Effective From date of the promotion is missing.
- B. The Effective Until date of the promotion is in the past.
- C. The promotion status is not active.
- D. No time policy is assigned to the promotion.
- E. No time plan is assigned to the promotion.

Answer: ABD

NEW QUESTION 115

In Vlocity Context Rules, what is the purpose of a rule set?

- A. To contain one or more context rules in a set that can be assigned to products, promotions or price list entries
- B. To combine Advanced Rules and Context Rules into a set
- C. To define the cardinality used during rule processing
- D. To organize context rules in logical group during design-time

Answer: A

NEW QUESTION 117

When adding a new commercial product to the catalog, which of the following items must be done in order for it to display in Vlocity Cart's product list? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A. It must have a price.
- B. Run Refresh Pricebook.
- C. Run the Product Hierarchy Maintenance job.
- D. The default Availability interface must be active.
- E. The Orderable field must be checked.
- F. The Active field must be checked.
- G. It must have an Object Type.

Answer: AEF

NEW QUESTION 122

In Vlocity Context Rules, what is a context dimension?

Note: This question displayed answer options in random order when taking this Test.

- A. A variable that stores rule condition values
- B. A link to data stored in sObjects, calculated using a function, or typed in during design-time
- C. The relational path from a root sObject, such as an Order, to related sObjects, such as Account
- D. A multi-dimensional array of sObject data

Answer: A

NEW QUESTION 127

In an attribute-based pricing matrix, which field is used as the key by the matching algorithm? Note: This question displayed answer options in random order when taking this Test.

- A. Source Product Code
- B. Source Product Name
- C. Source Product RecordId
- D. Source Product RecordId and Source Product Name

Answer: A

NEW QUESTION 129

Which of these could be considered an adjustment? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. \$12 price for a product on an employee price list
- B. \$50 off
- C. 20% off for 3 months
- D. \$35 recurring monthly price for B2C customers

Answer: BC

NEW QUESTION 133

You want to have a subscription start on the purchase date and end at the end of the cycle. Which of these do you need to create?

- A. Pricing element
- B. Time plan
- C. Pricing variable
- D. Time policy

Answer: D

NEW QUESTION 134

Felix is the Vlocity CPQ administrator, and he has just finished creating a new product bundle with two child products in the shared product catalog. What must he do in order for the product bundle to display correctly in Vlocity Cart?

Note: This question displayed answer options in random order when taking this Test.

- A. He must run the Product Hierarchy Maintenance job and then the Refresh Pricebook job.
- B. No additional steps are needed.
- C. He must run the Refresh Pricebook job and then the Product Hierarchy Maintenance job.
- D. He must clear the platform cache and then run the Refresh Product Hierarchy Maintenance job.

Answer: A

NEW QUESTION 137

A developer selects a smart thermostat from an account's list of assets and clicks Change to Order. While reviewing the order in the Cart, the developer notices the price of the existing asset in the Change order does not match the price that was displayed in the Service Asset Management view.

What is the reason for this discrepancy?

- A. The asset was originally priced for a different user.
- B. asset has a status of Disconnect in Change orders.
- C. One-time charges are zeroed out on Change orders.
- D. The product's price has changed.

Answer: C

NEW QUESTION 139

In the line item configuration window of Vlocity Cart, what information can be modified? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. Service account
- B. Billing account
- C. Prices
- D. Applied promotion

Answer: AB

NEW QUESTION 142

In Vlocity Cart, what are the buttons in the top right of the cart header?

Note: This question displayed answer options in random order when taking this Test.

- A. Vlocity Actions
- B. Buttons defined on the Salesforce layout
- C. Buttons defined in the cpq-cart-setup template
- D. Buttons defined on the Order sObject

Answer: A

NEW QUESTION 145

The affectivitytime frame for a product's pricing charge:

Note: This question displayed answer options in random order when taking this Test.

- A. Can affect whether the product displays in the Products list of the cart
- B. Can determine whether an adjustment or an override can be used to discount the product
- C. Can cause a pricing element to no longer be used
- D. Can be paired with a pricing variable to determine frequency

Answer: A

NEW QUESTION 150

How is a time plan different from a time policy?

Note: This question displayed answer options in random order when taking this Test.

- A. A time plan is proratable.
- B. A time plan can start on the date of purchase.
- C. A time plan's start can be delayed.
- D. a time plan contains the duration of time for pricing to apply.

Answer: D

NEW QUESTION 152

Select all that apply: What are the phases of the Digital Commerce user experience model?

- A. Configure
- B. Basket
- C. Cart
- D. Payment
- E. Submit

F. Checkout

Answer: ABD

NEW QUESTION 154

When you adjust the price of a child product...

- A. The base price is overridden and replaced with the new price.
- B. The change to the baseprice can be a percentage or an amount.
- C. A new pricing element is applied to the price.

Answer: C

NEW QUESTION 156

Product cardinality controls which of the following?(Choose TWO)

Note: This question displayed answer options in random order when takingthis Test.

- A. Is optional
- B. Is not available to customers in France
- C. Is discounted based on the quantity
- D. Has a default quantity of 2

Answer: AB

NEW QUESTION 158

Choose the accurate statement below.

- A. Products can be set as non*assetizable
- B. Existing customer assets must be marked as assetizable
- C. Setting a product as not assetizable ensures that the product is offered
- D. asa promotion to customers

Answer: A

NEW QUESTION 162

A developer needs to create a context rule in a Digital Commerce guided selling experience to evaluate the technology configuration installed at the account's location. The developer configures a new context dimension for the rule as shown below.

The developer prepares to test the rule by running the appropriate API cache job, but the job fails. Which two properties are causing the job to fail?

Choose 2 answers

- A. Code
- B. Values for caching
- C. Data Type
- D. Default Value

Answer: BD

NEW QUESTION 166

To ignore the base price of a child product in a promotion and change it to a different price, what would you use?

Note: This question displayed answer options in random order when taking this Test.

- A. An override
- B. A price list entry
- C. An adjustment
- D. A rule

Answer: A

NEW QUESTION 170

Which of these can you use in a promotion to change the price of a child product? (Choose TWO Note: This question displayedanswer options in random order when taking this Test.

- A. MACD
- B. Adjustment
- C. Override
- D. New order
- E. Different price list

Answer: BC

NEW QUESTION 171

After initial creation, if a change is made to an object supertype's layout, how is the change propagated to all products linked to the object subtype's in the hierarchy?

Note: This question displayed answer options in random order when taking this Test.

- A. It is not propagated to any products linked to the object subtypes in the hierarchy.
- B. By dynamic inheritance
- C. By running the Layout Hierarchy Maintenance job in the CMT Administration screen
- D. By clicking the Propagate button on the Layout page

Answer: A

NEW QUESTION 172

When using range attribute-based pricing, where do you specify the values for each range? Note: This question displayed answer options in random order when taking this Test.

- A. Pricing plan step parameters
- B. Velocity Picklists
- C. Columns in the RangeAttributePricingMatrix
- D. JSONAttribute field

Answer: A

NEW QUESTION 176

A developer configures a context rule to allow customer with Premium Service Level agreements (SLA) to be eligible for Premium Device products. To test: the rule, the developer creates an order for a Premium SLA customer and configures the order in the Cart. In the Cart, the developer notices the Premium Device product is displayed only under the Disqualified tab and cannot be added to the Cart. What is causing this issue?

- A. The rule does not have the active property selected.
- B. The Clear Managed Platform Cache job has not been run.
- C. The rule set has not been assigned to the Premium Device product.
- D. The Product Hierarchy Maintenance job has not been run.

Answer: B

NEW QUESTION 177

If you want a bundle that is listed in the Products list of the cart to display the minimum starting price, how do you make this happen? Note: This question displayed answer options in random order when taking this Test.

- A. Make all child products optional
- B. Change the display text of the parent product
- C. Change the display text of the child products
- D. Adjust the price of the parent product

Answer: B

NEW QUESTION 178

Which two aspects of a promotion are determined by its time policy? Choose 2 answers

- A. The duration
- B. The start date
- C. The end date
- D. The purchase date

Answer: CD

NEW QUESTION 181

A developer needs to configure a new installation product that will not be charged to customers. The developer creates the product using the installation object type and adds a product code MODEM5G-INST. To simplify configuration, the developer does not configure a price. The developer sets the selling Start Date to 1 month from now.

To test the new product, the developer configures an order in the Cart and selects the default price list. The developer searches the products list, but the new product does not appear.

What is causing this issue?

- A. The product code contains a non-alphanumeric character(-).
- B. The developer did not configure a price.
- C. The Selling Start Date price is in the future.
- D. The developer did not run Refresh Platform Cache.

Answer: B

NEW QUESTION 186

In Guided Selling, which of these updates the items in the cart?

Note: This question displayed answer options in random order when taking this Test.

- A. done
- B. vlcCart
- C. CpqAppHandler
- D. createCart
- E. getCartItems
- F. getCartProducts

- G. putCartsItems
- H. postCartsItems
- I. checkout
- J. submit

Answer: G

NEW QUESTION 191

You apply rule sets rather than individual context rules to products or promotions.

- A. True
- B. False

Answer: A

NEW QUESTION 194

Which of these can be used to launch the Guided Selling process?

Note: This question displayed answer options in random order when taking this Test.

- A. Create a Vlocity action to trigger the process
- B. Add a field on the Order for vlcCart
- C. Set up vlcCart to link to the regular Vlocity Cart
- D. Alter the Vlocity Cart by developing in JSON

Answer: D

NEW QUESTION 199

A company wants to automatically decrease the price of a smartphone product within specified time frames. What should a developer configure to meet this requirement?

- A. A promotion and time policies
- B. A price list entry with affectivity time frames
- C. A context rule on the smartphone product and time policies
- D. Multiple price lists with affectivity time frames

Answer: D

NEW QUESTION 200

Choose the correct flow in the order-capture process.

- A. Opportunity to order to quote to asset
- B. Opportunity to quote to order to asset
- C. Quote to opportunity to order
- D. Opportunity to order to asset

Answer: C

NEW QUESTION 203

How can a user understand changes to pricing applied in the cart?

- A. The display text in the Products list in the cart
- B. Popup message window after the order is submitted
- C. By clicking the Price Details icon on the line item
- D. Pricing adjustments do not display in the cart

Answer: B

NEW QUESTION 205

Which of these do you create to indicate the type of price that will be assigned to the product?

- A. Price list
- B. Pricing element
- C. Pricing variable
- D. Price list entry

Answer: C

NEW QUESTION 207

What does the affectivity date for a product's price list entry control?

- A. Whether the product displays in the Products list of the cart
- B. Whether an adjustment or an override can be used to discount the product
- C. Whether a pricing element can be paired with a pricing variable
- D. Whether a pricing element is used or not

Answer: A

NEW QUESTION 211

To price a promotion with a flat charge and ignore the rolled up total of the child product prices, you can: Note: This question displayed answer options in random order when taking this Test.

- A. Adjust the base price of all child products to zero and assign a charge to the parent product of the promotion.
- B. Go to the order and change the price list you are using.
- C. Include in the promotion only child products with a base price of zero.
- D. Limit the minimum amount of purchase on all child products to zero.

Answer: A

NEW QUESTION 215

What does an attribute binding do?

- A. It binds an attribute to a price list entry,
- B. It binds an attribute to a pricing variable.
- C. It binds an attribute to a field.
- D. It binds an attribute to a picklist.

Answer: D

NEW QUESTION 216

The Recurring Total and One Time Total prices displayed in the Cart Line Items pane are calculated by any active pricing rules or promotions that have been applied.

- A. True
- B. False

Answer: A

NEW QUESTION 217

Choose the correct definition for "asset".

- A. An irreplaceable item of high value
- B. A product or service the customer has already purchased
- C. Any commercial or technical item required for a customer purchase

Answer: B

NEW QUESTION 220

How does Industries CPO's order capture help to ensure a perfect order?

- A. By ensuring only discounted items are added to the cart
- B. By adding any promotions to the customer account automatically
- C. By showing only available and eligible products for customer purchase
- D. By sending a confirmation email to the user before ordering

Answer: C

NEW QUESTION 225

A company wants to charge different prices for a service depending on the bandwidth and network selected by the customer.

* If bandwidth is 1 GB and network is "Internet the price is \$10/monthly and \$5/one-time-charge

* If bandwidth is 10 GB and network is "external," the price is \$20/monthly and \$0/one-time-charge Which type of pricing should the developer configure to meet these requirements?

- A. Usage Pricing
- B. Context rules for pricing adjustments
- C. Cost and Margin Pricing
- D. Attribute Based Pricing

Answer: D

NEW QUESTION 229

When Vlocity Cart builds the product list, which type of rule is processed first? Note: This question displayed answer options in random order when taking this Test.

- A. Context Rule - Qualification
- B. Advanced Rule - Availability
- C. Advanced Rule - Eligibility
- D. Advanced Rule - Configuration Validation (Compatibility)

Answer: A

NEW QUESTION 234

Which of these is required to ensure the Guided Selling cart moves the order to the next stage? Note: This question displayed answer options in random order when taking this Test.

- A. done
- B. vlcCart
- C. CpqAppHandler
- D. createCart
- E. getCartsltems
- F. getCartsProducts
- G. putCartsltems
- H. postCartsltems
- I. Hicheckout
- J. submit

Answer: I

NEW QUESTION 235

To decrease the price of a product in a promotion, you:

Note: This question displayed answer options in random order when taking this Test.

- A. Use a pricing element adjustment.
- B. Edit the base price.
- C. Add another price list entry to the product.
- D. Create a rule.
- E. Use a pricing variable.
- F. Use a pricing element charge.

Answer: A

NEW QUESTION 239

What does Vlocity Rule Builder allow you to create?

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced rules using entity filters and rule actions
- B. Context rules in Vlocity Product Console
- C. Penalty rules for contracts and promotions
- D. Entity filters and rule actions

Answer: A

NEW QUESTION 241

Where do product images appear in the Cart?

- A. In the Product List
- B. In the Cart's Line Item pane
- C. Product images must be configured in the Cart's templates
- D. In the Product Details modal window

Answer: D

NEW QUESTION 246

Which of the following choices are root entity context scopes?

Note: This question displayed answer options in random order when taking this Test.

- A. Order
- B. Opportunity
- C. Quote
- D. Asset
- E. Account
- F. Contract
- G. Product
- H. Order Line Item

Answer: ABCD

NEW QUESTION 248

Which of these will the user see when they use the Guided Selling interaction? (Choose FOUR) Note: This question displayed answer options in random order when taking this Test.

- A. Asummary of assets the customer already has purchased
- B. Step-by-step process to recommend and sell products
- C. A way to launch the cart from an account or order
- D. Automatic totaling of products added to the cart
- E. Ability to edit items already placed inthe cart
- F. Ability to change the price book for the cart

Answer: BCDE

NEW QUESTION 252

What must you do before you can create a product attribute?

- A. Create the product
- B. Create the objecttype
- C. Create an attribute category
- D. Create the picklist

Answer: C

NEW QUESTION 253

A developer is creating rules to help launch a company's Smart Widget product. The company has launch only for opportunities for existing S2B customers. Which context scope should the developer use in the context mapping for this rule?

- A. Opportunity
- B. Order, Account
- C. Opportunity, Account
- D. Account

Answer: A

NEW QUESTION 257

Vlocity Cart can be invoked for which three of the following sObjects in the order capture process? Note: This question displayed answer options in random order when taking this Test.

- A. Opportunit
- B. Quote and Order
- C. Account, Order and Asset
- D. Order, Product and Asset
- E. Account, Quote and Order

Answer: D

NEW QUESTION 260

Rules are triggered:

Note: This question displayed answer options in random order when taking this Test.

- A. Inalphabetical order
- B. Based on user language settings
- C. When the interface is triggered
- D. When the "Validate Cart" button is clicked
- E. Only when they are in a flow

Answer: C

NEW QUESTION 262

If you want to limit the duration of a discount on a child product's price, what would you use?

- A. The time plan on the entire promotion
- B. The time policy of the promotion
- C. The time plan on the child product's discount
- D. The override of the child product's cardinality

Answer: C

NEW QUESTION 263

When a child product's price has been adjusted and the display text is unclear:

Note: This question displayed answer options in random order when taking this Test.

- A. The product does not appear in the cart
- B. The price adjustment may not be understood
- C. The agent will have difficulty understanding the base price
- D. The product name will be incorrect

Answer: B

NEW QUESTION 265

In Vlocity Context Rules, where can you set the rule type such as Qualification, Penalty, etc? Note: This question displayed answer options in random order when taking this Test.

- A. Rule Set
- B. Rule
- C. Context Dimension
- D. Context Mapping

Answer:

A

NEW QUESTION 266

When viewed in the Price Details window, which of these can be used to detect the adjustments that have been applied to a line item in the cart? (Choose TWO)
Note: This question displayed answer options in random order when taking this Test.

- A. The display text of the base price
- B. The display text of the pricing adjustment
- C. The display text of the pricing override
- D. The display text of the product description
- E. The display text of the price list

Answer: BC

NEW QUESTION 268

Which three of the following product relationship types are available when creating a Vlocity Configuration/Validation rule?
Note: This question displayed answer options in random order when taking this Test.

- A. Requires
- B. Excludes
- C. Recommends
- D. Optional
- E. Limited Quantity
- F. Suggests
- G. Not Compatible

Answer: A

NEW QUESTION 269

Which of these ensures the user will return to the page where they began the Guided Selling process? Note: This question displayed answer options in random order when taking this Test.

- A. checkout
- B. postCartItems
- C. remote action element
- D. selectable element
- E. done action element
- F. set values element

Answer: E

NEW QUESTION 273

Why would a developer use getCartProducts input parameters to reduce the number of products returned in a guided selling experience"?

- A. Because the filters parameter is required
- B. To reduce the number of choices presented to the user
- C. To prevent hitting Salesforce transaction governor limits
- D. To ensure the results set does not exceed the maximum number of records

Answer: B

NEW QUESTION 276

A picklist name is used only at design-time and not at run-time (so it's not visible to customers)

- A. True
- B. False

Answer: A

NEW QUESTION 281

In order to evaluate product attribute values, what must be set on the entity filter?

- A. Entity Filter Type
- B. Evaluation Criteria
- C. Formula for Conditions
- D. Attribute Lookup Field Name

Answer: C

NEW QUESTION 285

Carole White currently has Internet service at her primary residence but she will be relocating to a new address. What action can be taken to best assist her in the relocation process?

Note: This question displayed answer options in random order when taking this Test.

- A. "Move" action on the selected Asset
- B. "Change to Order" action on the selected Asset

- C. "Move action" on the original Order
- D. "Change to Quote" action on the selected Asset

Answer: C

NEW QUESTION 287

Rules always execute if they are active.

- A. True
- B. False

Answer: B

NEW QUESTION 292

Which of the following Attribute Category fields is displayed at run-time during order capture in Vlocity Cart? Note: This question displayed answer options in random order when taking this Test.

- A. Name
- B. Display Name
- C. Category
- D. No fields are displayed at run-time.

Answer: A

NEW QUESTION 294

How can a developer require that the user enter a value for an attribute during order capture?

- A. By setting the Run-time Configurable attribute metadata property
- B. By setting the Required attribute metadata property
- C. By setting the product attribute type to Required
- D. By assigning the attribute to the Required product object type

Answer: B

NEW QUESTION 299

For smaller deployments, enabling CPQPartition platform cache is not required.

- A. True
- B. False

Answer: A

NEW QUESTION 304

Felix is the Vlocity CPQ Administrator, and he decides to create a new product attribute. He saves it successfully, and then he wants to assign it to an object type. However, the newly created attribute does not appear in the list. Most likely, what does Felix need to do to get it to appear in the list? Note: This question displayed answer options in random order when taking this Test.

- A. Set the Applicable Objects to Product2 Object
- B. Refresh the CPQPartition platform cache
- C. Run the ProductAttributesBatchProcessor from the CMT Administration page
- D. Run the EPCProductAttribJSONBatchJob

Answer: A

NEW QUESTION 305

What type of inheritance architecture do Vlocity object types use? Note: This question displayed answer options in random order when taking this Test.

- A. IS-A inheritance architecture
- B. HAS-A inheritance architecture
- C. Hybrid (Virtual) inheritance architecture
- D. Protected (Private) inheritance architecture

Answer: A

NEW QUESTION 306

Tightest Match calculates multiple conditions as follows:

- A. AND rule condition weights are summed together
- B. OR rule conditions select the highest weighted value
- C. Both of the above

Answer: C

NEW QUESTION 309

The logic to call and execute the rules is within the:

Note: This question displayed answer options in random order when taking this Test

- A. Rule itself
- B. interface
- C. implementation
- D. Custom Apex Class

Answer: B

NEW QUESTION 314

In Guided Selling, in order to ensure that your script will be portable from your dev org to your production org, you should specify the price list by:

Note: This question displayed answer options in random order when taking this Test.

- A. Using a DataRaptor to retrieve the price list Id.
- B. Include a key/value pair in the remote action containing the remote method createCart.
- C. Include the price list Id in the vlcCart settings.
- D. Create a key/value pair with SObject being the key and %pricelistId% being the value.

Answer: D

NEW QUESTION 318

The options for pricing bundles include: (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. Assigning the parent a zero price
- B. Assigning a price to the parent and zero prices to the children
- C. Assigning only pricing elements to the parent and children
- D. Assigning only pricing variables to the parent and children

Answer: AB

NEW QUESTION 323

When assigning a context rule, what context rule component is actually assigned?

- A. Context dimension
- B. Context rule set
- C. Context rule
- D. Context mapping

Answer: B

NEW QUESTION 324

In Vlocity Rules, what type of rule can evaluate order line items?

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced Rule - Configuration Validation (Compatibility)
- B. Context Rule - Qualification
- C. Advanced Rule - Eligibility
- D. Advanced Rule - Availability

Answer: A

NEW QUESTION 329

What must a developer set to allow a user to modify an attribute in the Cart's configuration window?

- A. Run-time Configurable property
- B. Active property
- C. Not Hidden property
- D. Filterable property

Answer: B

NEW QUESTION 334

Picklist entities in Vlocity EPC are globally reusable Salesforce picklists, and can be administered either through Vlocity Product Console or Setup.

- A. True
- B. False

Answer: B

NEW QUESTION 336

When creating a context rule, where can a developer set the rule fail level?

- A. Context Mapping
- B. Context Dimension
- C. Rule Set
- D. Rule Condition

Answer: C

NEW QUESTION 340

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